



Calgary Chapter  
Newsletter



October 2008

# APICS Calgary Chapter Events

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## Fall Professional Development Meeting Featuring Mr. Krish Krishnamoorthy

### Supply Chain Management in EPC Industry – Trends and Challenges

**When:** Wednesday, October 8, 2008  
**Time:** 6:00 pm (dinner included)  
**Cost:** \$45 Members; \$50 Non-Members; \$35 Students  
**Where:** Greenwood Inn, 3515 - 26 St NE, Calgary, AB  
**Registration:** Online at [www.apics-calgary.org](http://www.apics-calgary.org)

The Engineer-Procure-Construction (EPC) industry in Canada and other western countries has gone through rapid redefinition in the past decade due to forces of globalization. In delivering major projects around the world the industry has had to utilize the knowledge base of a multitude of sources, manufacturing skills and practices of diverse standards and the construction skills of wherever the resources can come from. The supply chains have become long, complex and diverse, and the challenges to identify and effectively coordinate them have been numerous. Much success has been achieved but more needs to be done. The discussion will present practical examples of how the industry has benefited from global supply chain management changes, progress made in overcoming the challenges and steps to address future challenges.

### PDM Speaker Bio

**Mr. Krish Krishnamoorthy**  
**Executive Vice President, Office of the President (Retired), SNC-Lavalin Group Inc.**

After a career spanning three decades with SNC-Lavalin, Krish Krishnamoorthy retired at the end of 2005. He was a member of the Office of the President from 1998 to 2005, overseeing the Company's Chemicals & Petroleum and Pipelines operations worldwide. In this capacity he has overseen some of the industry's most prestigious projects, such as the Syncrude Upgrader Expansion project in Alberta and the Sincor heavy oil development project in Venezuela. Krish continues to act as an advisor to the President and CEO of SNC-Lavalin, Mr. Jacques Lamarre.

Well respected by clients and colleagues, Krish has also earned industry and academic distinction. As a student of the Indian Institute of Technology, Madras (where he obtained his bachelor's degree in Engineering), he was presented with the gold medal for academic distinction. He was awarded an Engineering Alumni Achievement Medal by the University of Waterloo (where he earned his Master's degree in Engineering) in recognition of his significant accomplishments in the petrochemical industry and for his important contributions to Canada's participation in the global economy. He also holds an MBA from McGill University.



APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit [www.apics.org](http://www.apics.org).

## Message from the President

I would like to take this opportunity to quickly introduce myself to everyone as your new President. Born and raised in Windsor, Ontario, I am a graduate of St. Clair College of Applied Arts and Technology in Business Administration Marketing. I attended the University of Windsor and am working towards my Honors Bachelor of Commerce Degree. For several years I was a member of the Board of Directors for the Windsor Chapter of APICS, along with holding a position on the Board of Directors for a small Theatre Company. I have acted in a made-for-cable TV series that was filmed in Windsor and have been in several theatrical productions and improv comedy shows. I decided to make the move to Calgary in June of 2007, not because of the boom, but instead to be closer to family members that have been moving west over the past several years. Currently, I am an Account Manager with Byers Transport and for a stretch of nine months was actually the host of ladies' night at Ranchmans (it was kind of an acting thing, don't judge me).

Since the first meeting I attended with APICS Calgary in September of last year I have been very excited to be part of this excellent group. We have a great team on the Board of Directors who work very hard every day and then work even harder in their spare time for APICS Calgary. I have been amazed at the changes and fresh ideas coming from some of our new board members, along with the experience and knowledge from those board members that may have been with APICS before I was even born. (Kidding, no one take offence to that!)

We have some great events planned for this year and some interesting changes taking place. For example, we have just implemented a PayPal option for people to register for our PDMs online. We have seen phenomenal activity on our website with companies choosing us to look for new talent. Membership in the Calgary Chapter is increasing and we are doing all kinds of great things for our current members.

I look forward to sharing more exciting news in future articles and hope to meet more of the members at some of our upcoming PDMs.

Thanks again to everyone involved with APICS Calgary.

*Sean Baker, President*  
[sean.baker@byerstransport.com](mailto:sean.baker@byerstransport.com)

## APICS-CALGARY Chapter Newsletter

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APICS-CALGARY Chapter  
 P.O. Box 73176  
 206, 2525 Woodview Dr. SW  
 Calgary, AB T2W 6E4  
 (403) 281-3170

This newsletter is the official publication of the Calgary Chapter of Region VIII APICS. It keeps members informed on topics of professional interest, upcoming programs, courses, seminars, meeting details, educational and career opportunities, and professional certification.

### Submissions

Articles should be typed or word-processed in Microsoft Word format. Send articles to Sean Baker. See directory on page 6 for phone/fax numbers and e-mail addresses.

### Classified Advertising Rates

	Member	Non-Member
Full Page	\$250.00	\$400.00
Insert	\$500.00	\$750.00
1/2 Page	\$125.00	\$200.00
1/4 Page	\$ 75.00	\$100.00
Business Card	\$ 25.00	\$ 35.00

For non-camera ready ads, and for revisions to ads, a layout charge of \$25 per hour applies.

Regular advertisers receive discounts. Please call VP Communications (see directory on page 6).

### Editorial Policies

Suitability for publication is at the Editor's discretion within the guidelines established by the Chapter Executive. The Editor reserves the right to edit copy for length. Articles may not be reprinted without written permission from the Editor or Chapter Executive.

## Education Update

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Back to school is well underway for many of us, and APICS Calgary is no exception. I am happy to inform you that both of our fall CPIM prep courses (Basics of Supply Chain Management, Detailed Scheduling & Planning) are proceeding with high enrollment. Often students register based on personal recommendations of our current members – thanks to you we are off to our best start at APICS Education in years!

With our planned CPIM prep courses that start in February 2009, we are providing people with 4 of the 5 prep courses required for the CPIM certification in a 7-month time period – hopefully even more students will take advantage of this accelerated scheduling design.

Based on very disappointing registrations for the CSCP prep course last winter, we currently are not planning on offering the CSCP prep course this year. That being said, if there is enough committed interest in a CSCP prep course that would start in February 2009,

we (APICS Calgary and the University of Calgary Continuing Education) could make it happen. If you are considering the CSCP certification and are interested in taking an instructor-led prep course, please contact Patricia Larose at 403-220-4719 and ask to be put on the waiting list.

Also, APICS Calgary is now positioned to offer on-site instructor-led operations management training for your organization on a schedule that best accommodates your staff. Choose from our “fundamentals” courses (Fundamentals of Inventory Control, Fundamentals of Planning, Fundamentals of Manufacturing Control and Fundamentals of Operations Management), and have your staff improving your operations almost immediately. If interested, please contact Ron Taggart at taggwin@shaw.ca for further details.

*Brent Snider, VP Education  
brsnider@ucalgary.ca*

## Communications Update

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Dear Members,

We are pleased to announce that we have set up on-line registration and payment services via PayPal to assist the Chapter and our Members in registering for upcoming events. It has already been used successfully with many of you registering for our Oct. 8, 2008 Professional Development Meeting with Mr. Krish Krishnamoorthy. Please let us know your thoughts on this new process.

Additionally, we will be developing a series of membership surveys to be distributed via e-mail, the website, at events and over the phone to help us enhance the service(s) provided to membership by collecting your feedback on areas to improve upon. We look forward to your participation and assistance.

As always, should you have any questions or concerns, let us know. We look forward to another successful year. All the best!

*Kevin B. Falenda, C.E.T., CPIM, VP Communications  
vpcomm@apics-calgary.org*

## Events Update

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As the new APICS season starts with nice weather and beautiful fall colours, we would like to offer you a warm and colourful season of valuable events. We start off in October with a seasoned veteran of the EPC industry, Mr. Krish Krishnamoorthy, discussing SCM trends in the industry. We expect that attendees will benefit greatly from Mr. Krishnamoorthy's long and distinguished tenure at SNC Lavalin Group Inc., where he managed global projects. We are fortunate to have a person like him do a PDM for us.

In our July strategy planning meeting we recognized the need for a valuable combination of PDMs, workshops and site visits as the cornerstone of the local Chapter's activities. Hence we are planning several of these in the coming months and we sincerely hope that our efforts will result in our members being able to expand their Operations Management knowledge frontiers to where they have never been before. Of course, the success of these relies primarily on individual member support. So we hope you will come and support the upcoming event as well as the following ones that we have planned.

Please feel free to contact me if you have any questions. I also look forward to hearing from you regarding potential PDM speakers, workshop moderators and site visit companies, as well as ideas for improvements in our event offerings in general.

*Jaydeep Balakrishnan, VP Events  
Jaydeep.Balakrishnan@haskayne.ucalgary.ca*

## Membership Update

Calgary Chapter is growing and it has a current strength as follows:

<b>Current Membership Total:</b> .....	<b>124</b>
Professional Members:.....	81
Corporate Voting Members:.....	39
Academic Professional Members:.....	4
<i>Corporate Associates (not included in total):</i> .....	23

We are targeting an increase of 10%. Also there was an addition of three new members in the past 60 days.

APICS has announced new membership dues and new benefits for members for 2008.

### APICS Membership Dues Structure

The APICS Board of Directors approved a new membership dues structure beginning April 1, 2008. The focus for APICS continues to be on providing the value that members seek to improve their on-the-job performance, advance in their careers and thrive as operations management professionals. The new dues structure will provide greater support and resources to APICS partners (chapters, districts and IAs) who deliver programs locally.

The APICS Board of Directors approved the following membership dues structure, effective April 1, 2008.

- Member association dues are \$150 for professional members. Professional members belonging to chapters and now associates will pay a fee of \$50 for the chapter/associate portion, for a total dues amount of \$200 for professional members. (If a chapter charges more, APICS will collect the additional amount on behalf of the chapter.)
- The dues are \$200 for domestic members-at-large (who do not belong to a chapter), and for international members-at-large (who are not members of an international associate).
- The dues amount for retired members is \$75, plus chapter dues if applicable. There are no changes to academic, student, and international associate fees.
- The enterprise membership has a tiered structure. APICS offers enterprise members the opportunity to add additional members based on a sliding scale (illustration below). The current group membership structure will be phased out and current group members will transition to enterprise members as memberships come up for renewal.

### Enterprise Membership/Group Membership (Effective 2Q 2008)

Total # of Members	Amount per Member	APICS Corporate	Local Chapter
5 – 24	\$200	\$150	\$50
25 – 99	\$190	\$140	\$50
100 >	\$180	\$130	\$50

The new dues structure support will enhance the capabilities of APICS partners with support from corporate office-funded field staff, funding to deliver enhanced member benefits and services locally, and new and enhanced tools and resources for chapter leaders.

APICS will continue to enhance association programs and services. Already, members can take advantage of new and enhanced benefits in 2008. Read more about your member benefits online at [apics.org/membership](http://apics.org/membership).

### APICS is also pleased to announce new member benefits for 2008, including:

- Full access to the Aberdeen Research Archive of more than 5,000 documents focused on the global value chain (a \$995 value)
- Member pricing on American Management Association business and management training
- Member savings on registration to the APICS and IBF Sales and Operations Planning Conference

*Ashish Pawar, VP, Membership  
apawar@suncor.com*

## Financial Update

The APICS Calgary Chapter had another very successful year. The chapter's revenues grew approximately 70% in comparison with the previous year and operating expenses had been reduced by nearly 18%. The biggest successes came via workshops in which the chapter gained 58% of its revenues from the previous period.

The Board of Directors expects 2009 to be another solid growth year as the Chapter is gaining steam out West. Recognition of APICS in Alberta is starting to gain steam and become highly recognized.

*Peter Heck, CMA, Treasurer  
treasurer@apics-calgary.com*

## Board of Directors



*APICS-Calgary Chapter Board of Director's Meeting, September 2008.*

## JOB POSTING



### Nufarm Agriculture Inc.

#### Position: Manufacturing Services Coordinator

We are currently seeking a Manufacturing Services Coordinator to provide support to our manufacturing team. This position is focused on servicing the needs of a diverse group of toll manufacturing customers, as well as providing analysis and resolution of production variances, and inventory cycle counts. Attention to detail and a high level of accuracy is required in this position. The ability to work across various business functions with a diverse group of people is necessary.

Duties include, but are not limited to **processing customer orders; preparation, analysis, and reconciliation of various production and manufacturing related reports; management of Bills of Material and Routings; inventory cycle counts; data input into various ERP systems (customer specific); customer support and other general office duties as required to meet the needs of the business.**

#### Requirements:

Applicant will be fluent in English, verbal and written. 5+ years experience in a manufacturing support role, with a focus on Customer Service. Attention to detail and accuracy is a priority for this position. Advanced proficiency in Excel is required. Knowledge of general business processes including order processing, inventory control, cycle counting, shipping and receiving, and manufacturing process related documentation. Experience working with production accounting processes, manufacturing work orders, Bills of Materials and customer service is an asset. Person enrolled in APICS courses would be desirable.

**Hours of Work: Monday – Friday 7:45 am – 4:15 pm**

**Position: Full Time Permanent – no shift work required.**

**If you are interested in this position please forward a resume to:**

**Pam Steele  
Manager Supply Chain and Customer Service  
Nufarm Agriculture Inc.  
5507 – 1st Street S.E.  
Calgary, Alberta  
T2Y 1H1**

**E-mail: Pam.steele@ca.nufarm.com**

**No phone calls please**

**Fax: 403-253-8478**

Nufarm Agriculture Inc. is a global company involved in the manufacture and distribution of Crop Protection Chemicals. Nufarm Agriculture Inc. is an equal opportunity employer and we offer our employees an excellent benefits program. Salary will be commensurate with experience. For more information regarding Nufarm Agriculture Inc. please visit our website at [www.nufarm.ca](http://www.nufarm.ca).



## Membership Fact Sheet

APICS is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.

The APICS membership community of 270 local APICS chapters and 33 International Associates supports nearly 60,000 members in 20,000 manufacturing and service industry companies worldwide. By joining APICS, professionals keep up-to-date on industry best practices, new technologies, and techniques and gain access to exclusive members-only resources, networking, and cost savings on educational materials. Employers who endorse APICS membership for their employees create a more capable, knowledgeable, and productive workforce.

Membership in the APICS community provides

- Unmatched education and training to improve job performance, achieve career success, and contribute to bottom-line profitability
- World-renowned APICS certifications that validate knowledge and enhance earning potential
- Award-winning publications and resources to gain a competitive advantage through industry knowledge
- An international APICS community to draw on the expertise of professionals in the field of operations management
- Local chapter networks that provide opportunities to develop leadership skills through APICS chapter participation.

# BOARD OF DIRECTORS CONTACT LIST

## Board of Directors

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<b>Past President :</b>	Kevin B. Falenda, C.E.T., CPIM Director, Organizational Excellence Net Safety Monitoring Inc. pastpres@apics-calgary.com Phone: (403) 219-0688 ext. 8216
<b>Secretary:</b>	Kathey Crispens, CPIM, CSCP Manufacturing Business Analyst, Tesco kathey_crispens@tescocorp.com Phone: (403) 723-7014
<b>V.P. Communication:</b>	Kevin B. Falenda, C.E.T., CPIM Director, Organizational Excellence Net Safety Monitoring Inc. vpcomm@apics-calgary.org Phone: (403) 219-0688 ext. 8216
<b>V.P. Education:</b>	Brent Snider Operations Management, University of Calgary brsnider@ucalgary.ca Phone: (403) 220-7164
<b>V.P. Events:</b>	Jaydeep Balakrishnan, Ph.D. Professor of Operations Management University of Calgary jaydeep_balakrishnan@haskayne.ucalgary.ca Phone: (403) 220-7844
<b>V.P. Marketing:</b>	Vacant
<b>V.P. Membership:</b>	Ashish Pawar Logistics Planner, Suncor Energy pawarashish@gmail.com Phone: (403) 399-5079
<b>Director At Large:</b>	Vijay Virmani, CPIM Manager, ERP System, Shaw Communications Inc. vijay.virmani@shaw.ca Phone: (403) 750-4709
<b>Director At Large:</b>	Van T. Enns, CPIM Associate Professor, University of Calgary enns@ucalgary.ca Phone: (403) 220-5802
<b>Director At Large:</b>	Dan Nowak Logistics Manager, Federated Co-operatives Limited dnowak@warehousing.com Phone: (403) 968-3737
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